

Bram Leland Scolnick

Licensed Real Estate Broker, Alterra Realty Group, Inc.
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Plantation, Florida 33317

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Licensure

- **Licensed Real Estate Sales Associate**
State of Florida 2002
- **Licensed Real Estate Broker**
State of Florida 2005

Expertise

- Commercial Broker Price Opinion
- Expert Witness Testimony
- Residential Broker Price Opinion
- Income Capitalization
- Highest and Best Use, Depreciation
- Real Estate Analysis and Underwriting

Past Clients

- Greenspoon Marder
- Duane Morris LLP
- Fiske & Company
- Colliers Int'l Valuation & Advisory Services
- The United States Marshal Service
- Mitsubishi Motors, N.A.,
- Community Bank of Broward
- Invicta Watch Group

Real Estate Broker and Valuation Professional

Valuation: I offer complete professional service in support of property valuations including analysis and underwriting of real estate values for commercial, residential, industrial, land and more, working with attorneys in various areas of practice including litigation, family, elder, probate, and real estate, to name a few. In addition, I work with CPAs and business analysts in support of matters with questions on the value of a property for litigation, estate planning, wills and probate.

Broker: Currently marketing Residential and Commercial real estate locally, state- and nation-wide by utilizing a successful marketing plan including listings, showings of properties, social media and other sources. Generated closed sales from the most challenging scenarios. Established positive flow of communication with other agents, principals, lenders, bank officers, title personnel and attorneys involved in transactions, often acting as an intermediary in negotiations. Forged relationships with other brokerages to support their residential agents who have commercial clients by offering an outsource/referral program. Effectively recruited agents and created positions of responsibility for each within their own areas of expertise for benefit of all. Worked directly with buyers, sellers attorneys and lenders in the performance of due diligence inspections.

Education

Rhode Island School of Design, Providence, Rhode Island
Bachelor Of Architecture (BArch), Completed 5yr Degree (1993)
Bachelor Of Fine Arts (BFA) Degree while studying Architecture (1992)

Professional Experience

Alterra Realty Group, Inc. / Hollywood, Florida Broker/Owner/Realtor	(1.2005 - Present)
Finvarb Realty, Inc. / Surfside, Florida Broker-Associate	(1.2002 – 12.2004)
VisionBurst, Inc. / Fort Lauderdale, Florida Co-Founder/Owner/Designer	(7.2001 – 1.2002)
TodoBebe.com Hallandale Beach, Florida Co-Founder/CTO/Designer	(5.1999 – 7.2001)
NuCell Products, Inc. Hallandale Beach, Florida Development Manager/Sales	(9.1995 – 5.1999)
KTGY Architects Fort Lauderdale, Florida Draftsman	(9.1994 –9.1995)
Swanke Haden Connell Architects Miami, Florida Draftsman	(8.1993 – 9.1994)

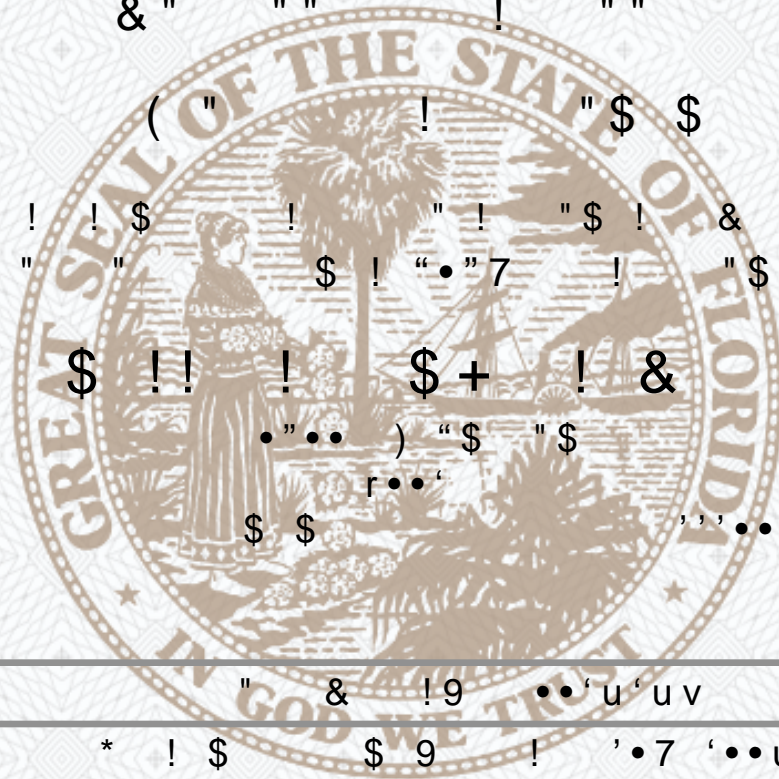
Affiliations

Miami Realtors Association, Member 2002
National Association of Realtors, Member 2002
Commercial Alliance & Society of Commercial Realtors, Member 2002

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